

Why should you work with Concord Capital in obtaining your financing?



Vitaly Michka
CONCORD CAPITAL

...we will take you to our very real bankers and at one point you will be negotiating the terms of your financing facility in their bank face-to-face. Who else has offered you this and has delivered?

If you have been looking for your project financing or M&A for a while, you surely found that it is not 2005 anymore. Banks are not eagerly lending on just about anything, and an uncertain global economy does not help to change the status quo. In the world of constant changes and multiple streams of misleading information it is of paramount importance to have the right Consultant at your side.

When you choose a consultant to help you with obtaining a financing facility you must analyze their intent, their knowledge, their associations and credibility, as well as their character, values, and ethics.

Intent: Our intent is to help you properly prepare for presenting to the bankers and have your project funded.

Knowledge: Our Business and Finance Consultants have formal training in lending as well as backgrounds in business, banking, and finance. The combination of their past experiences and their constant training makes Concord's Consultants competent in the field of the international business and finance.

Association & Credibility: We associated with international Boutique Investment Banks (licensed financial institutions with their financial statements posted on their respective web sites), not with greedy brokers nor venture capitalist looking to take over your business, not unreliable Angel Funds, never with commercial banks saying one thing then doing another, or moody Private Investors.

Character: One can see the character of a person by being consistent in what they say and what they do for many years. From our articles and blogs to recommendation letter from our clients you will see that with Concord Capital Character matters.

Ethics: As is clearly posted on our web site, we follow a strict code of ethics with the cornerstone being the highest and best interest of the client.

Why waste time talking to brokers who have no experience, which do not represent any financial institutions and write to you from their yahoo email accounts? With Concord Capital you will be in very capable hands and only truth will be spoken – whatever it might be even if it is not what you want to hear. We value the time of our bankers, our clients, and of course our time. We either work for you or we professionally dismiss ourselves, clearly we do not play games with our clients or our bankers.

If you want real help for your real project or M&A, we will take you to our very real bankers and at one point you will be negotiating the terms of your financing facility in their bank face-to-face. Who else has offered you this and has delivered?

